Partners For Competitive Workforce

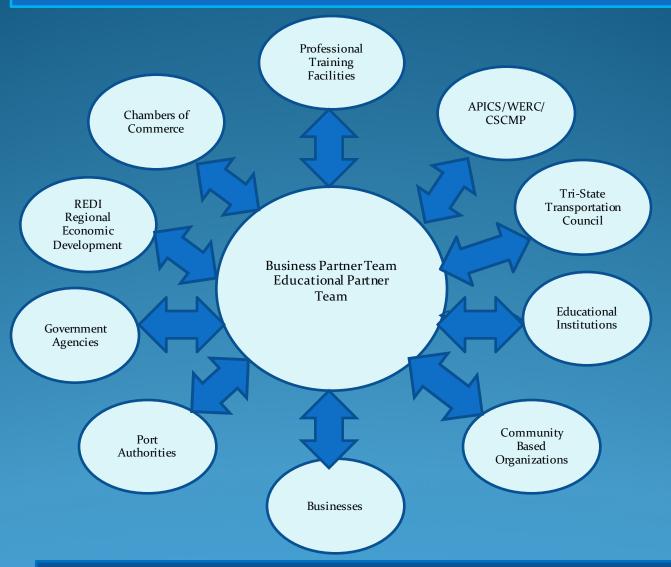
Cross Region Supply Chain Career Pathway

Strategy

Global Supply Career Pathway Opportunities



Cross Region Supply Chain Connections to Other Organizations



Our focus is capability building so employers will have the talent they need to fill positions. Our goal is to establish a process that allows potential employees to gain skills they need to get good paying jobs with career advancement opportunity

Background

- TD&L Career Pathway funding was approved by state of Ohio to support the planning and implementation of the industry sector partnerships
- The work is being led by Partners For Competitive Workforce
- Jesse Simmons, Simmons Supply Chain Solutions, LLC was contracted to lead this work

Vision

Career Pathway work will include business members, government agencies, chambers of commerce, community organizations, port authorities and educational institutions. We will focus on talent capability building so employers will have the talent they need to fill positions. Our goal is to establish a process that allows potential employees to gain skills they need to get good paying jobs with career advancement opportunity.

Approach; Partner Sub-Teams

- Business Partner Team
 - High School Outreach Team
 - Supply Chain Career Pathway Marketing
- Educational Partner Team
 - Education Outreach NKU Pilot Team
- Regional Training Partner Team
- Regional Connections
 - Tri-State Council
 - CSCMP
 - WERC

Partner Sub-Teams Mission

- Sub teams will work collaboratively to design and deliver best in practice results
- Business will lead definition of emerging requirements and emerging job skills needed
- Education will lead modification of programs to meet business needs
- Training will lead development of warehouse and CDL training program

Business Partner Team

- Team Leader: Marty Grogan, Director of Sales, Optivia Logistics
- Matt Melrose, Vice President Operations, LeanCor
- Terence Moore, Vice President, P&G
- Chara Jackson, Executive Director, Urban League of Greater Southwestern Ohio
- Karsten Sommer, REDI
- Adam Hershorin, Legion Logistics
- Rachel Schilling, POSSIBLE
- Brian Woods, Director of Compliance and HR ODW
- Scott Greene, Director Recruiting TQL (Total Quality Logistics)
- David Dreith, Easter Seal
- Mark Dierig, Kroger, Sr. HR and Talent Manager for Logistics
- Dan Ricciardi, Tri-State Transportation & Logistics Council, President
- Julie Murphy, Co-Founder, Chief Executive Officer, benobe
- Jennifer Thomas, Commonwealth Supply Chain Advisors, CSCMP President
- Jake Williams, ATA Beilharz Architects
- David Johannemann, DHL

Business Team Focus

- ➤ Define current and emerging business job needs for Transportation, Distribution, Logistics and Sales
- ➤ Define cross business requirements and specific skills required to have a successful career path
- On-going refinement of Career Paths for Transportation, Distribution, Logistics, Sales and Sourcing.
- Develop High School Outreach Program

Business High School Outreach

- Team Leader: Marty Grogan, Director of Sales, Optivia Logistics (Oak Hills High School, DePaul Cristo Rey High School)
 - Daniel Beckenhaupt, Oak Hills High School
 - Lisa Claytor, DePaul Cristo-Rey
- Adam Hershorin, Legion
- Sean Kelly, PCW
- TBD, Sinclair Community College, Kings High School
- Mark Dierig, Kroger/Mike Riley/Christi Dover, Gateway Community and Technical College, (Lloyd High School, NKY)
- Gene Williams, PCW (Website Development)
- Brian Woods, ODW (Badin High School)
- Greg Hudson, P&G (Cincinnati Public Schools, Aiken, Dater and Gamble High School)
 - Jill Hollander, Cincinnati Public Schools
 - Maurice Huey, CYC (Cincinnati youth collaborative)

Tri-State Council, CSCMP, WERC Focus

- Team Leaders: Dan Ricciardi, Jen Thomas, Brian Jaynes
- Identify Warehouse Entry Level and CDL Jobs with members
- Identify internships for college students with members
- Leverage Training Program with members so program is expanded so more people have the skills they need to get good paying jobs in supply chain career pathway

Education Partner Team

- Team Leader: Bertie Greer, Ph.D, Business College Northern Kentucky
- Mike Riley, Gateway Community and Technical College
- Federick Chen, Professor Business College Thomas Moore
- Brian Jaynes, MSEd Instructor Business Technologies Division, Cincinnati State, President WERC
- William "Rocky" Newman, Ph.D, Professor, Supply Chain Management, Miami University
- Ruth Seiple, Educator, Associate Professor BSIM Program Director University Cincinnati
- Ned Young, Ph.D, Sinclair Community College
- DeAnn Hurtado, Ph.D, Sinclair Community College
- Walter Zinn, Ph.D, Professor Logistics Chair, Department of Marketing
 & Logistics, Fisher College Of Business, The Ohio State University

Education Focus

- Develop baseline of current educational programs and identify potential gaps
- Leverage Business Team to define current and emerging business need and requirements
- Lead modification of programs to meet business needs
- Increase college student awareness of career pathway opportunities

Education Outreach Pilot NKU

Team Leader: Bertie Greer, P.h.D, Business College Northern Kentucky

- Scott Green, TQL
- Jesse Simmons, SSCS
- Julie Murphy, benobe
- Mark Dierig, Kroger
- David Johannemann, DHL

Cross Region Training Partner Team

- Team Leader: Cheryl Brackman, Cincinnati State
- Aimee Napier, Napier
- Matthew Long, YWCA
- Monica Meier, Gateway
- Carol Gittinger, Great Oaks
- Brandy Scott Herrmann, OMJ
- Shannon Bryant, Sinclair Community College
- Chara Jackson, Executive Director, Urban League of Greater Southwestern Ohio
- Adriana Zambrano, Easter Seals
- Talia Frye, Brighton Center
- Butler TECH TBD
- Matthew Fetty, OMJ
- Angie Hodges, OMJ
- Thomas Harris, Warren County Career Center

Regional Training Program

In conjunction with Business Partner Team define skills needed and develop warehouse entry level training that will enable people to get jobs in supply chain.

- Employment Training Program
- Employability Skills
- 2. Provide CDL training that will allow people to get good paying jobs in transportation

Assessing the value of the following:

- MSSC Certified Logistics Associate curriculum and Exam
- MSSC Certified Logistics Technician curriculum and Exam